



Trade between Tanzania and Zambia

1. Existing Trade between Tanzania and Zambia

For the past five years (2020 - 2024), trade between Tanzania and Zambia is in favor of Zambia. Export from Tanzania to Zambia increasing from USD 53.7 Million in 2020 to USD 162.6 Million during the year 2024, the main exports include Fertilizers, Maize, motor vehicles, trailers and semi trailers, wood sawn, petroleum gas, petroleum oil and vegetables.

Likewise, Tanzania increase imports from USD 51 Million in the year 2020 to USD 150 Million for the year 2024 and the main imports are Cereals, Residues and waste from the food industries, copper, oil seeds, iron and steel, beverages, wood and and ceramic products.

Tab.1 Trade between Tanzania and Zambia (Value in USD Million)

Year	2020	2021	2022	2023	2024
Export	53.7	68.6	80	98.6	162.6
Imports	50.9	70.4	91	113.1	150
Trade Balance	2.7	-1.8	-11	-14.4	12.7

Source: Computed by TanTrade data from ITC

1. Major exported products in 2024 (USD Thousands)

HS Code	Products	Value in 2023	Value in 2024	Share in Tanzania, exports,
'1005	Maize or corn		36557	44
'3105	Mineral or chemical fertilisers	12,269	13890	48
'2711	Petroleum gas and other gaseous	6052	9972	20
'8701	Tractors	7411	8436	56
'8704	Motor vehicles		7948	20
'4407	Wood sawn.	11,537	5123	14
'1516	Animal, vegetable or		4358	70

	microbial fats			
'8716	Trailers and semi-trailers		4148	57
'8430	Moving, grading, levelling, scraping, excavating, tamping		4022	79
'3304	Beauty or make-up preparations	3643	3480	11

Source: Computed by TanTrade data from ITC & TRA

2. Underutilized Exports Potential in Zambia

There is underutilized export potential of Tanzanian products to the Zambia market. This gives an opportunity for Tanzania to increase exports of existing products such as copper ores, polypropylene for nitrate, ammonium nitrate, semi milled, mineral, glass container, quicklime as shown in graph below.

No.	Product	Value in USD Million		
		Export Potential	Actual Potential	Untapped Potential
1	Gypsum	1.6	0.6	1
2	Packaging/ bags	5.6	2.5	3.1
3	Ammonium nitrate	12	3.8	8.6
4	Semi-milled rice	4.6	0.7	3.9
5	Urea	1.9	0.4	1.5
6	Fish frozen	5.7	0.8	5
7	Glass containers	6.8	3	3.8
8	Silicates of sodium	0.4	0.2	0.2

Source: Computed by TanTrade data from ITC

Likewise, there is potential for Tanzania to diversify exports fertilizer, motor vehicles, vegetable oil, fish and processed foods as shown below.

Tanzania, United Republic of's diversification products for export to Zambia

