Trade between Tanzania and Qatar

1. **Existing Trade between Tanzania and Qatar**

   Trade between Tanzania and Qatar is in favor of Qatar for the past five years (2020 to 2024). Tanzanian exports to Qatar have increased from average of USD 9.78 million in 2020 to USD 38.14 million USD in 2024. Main exports include Meat of bovine animals, fresh or chilled, Meat of swine, chilled, fresh or frozen, Meat of sheep or goats, fresh, wood sawn, Bran, sharps and other residues. Main imports from Qatar includes Fertilizers, Plastics, Miscellaneous chemical products, Soap, Iron and steel, Mineral fuels, Inorganic chemicals, Paper and paperboard,

Tab.1 Trade between Tanzania and Qatar (Value in USD Million)

	2020	2021	2022	2023	2024
Exports	9.79	25.31	39.58	26.72	38.14
Imports	32.44	40.82	43.00	63.53	70.42
Trade Balance	-22.65	-15.51	-3.42	-36.81	-32.28

Source: Computed by Tan Trade data from TRA 2024

2. **Main Exports products in 2020-2024 to Qatar (Value thousand)**

Product Code	Product Label	Value in 2020	Value in 2021	Value in 2022	Value in 2023	Value in 2024
0201	Meat of bovine animals, fresh or chilled	5	2,203	624	45	1,640
0203	Meat of swine, chilled, fresh or frozen	0	57	22	57	18
4407	Wood sawn or chipped lengthwise, sliced or peeled, whether or not planed, sanded or end-jointed	115	106	180	0	0
0204	Meat of sheep or goats, fresh,	60	8,438	20,462	17,513	20,089

	chilled or frozen					
2302	Bran, sharps and other residues, whether or not in the form of pellets, derived from the sifting,	9,286	13,823	15,097	9,072	15,594

Source: Computed by TanTrade data from ITC

3. Underutilized Exports Potential in the Qatar

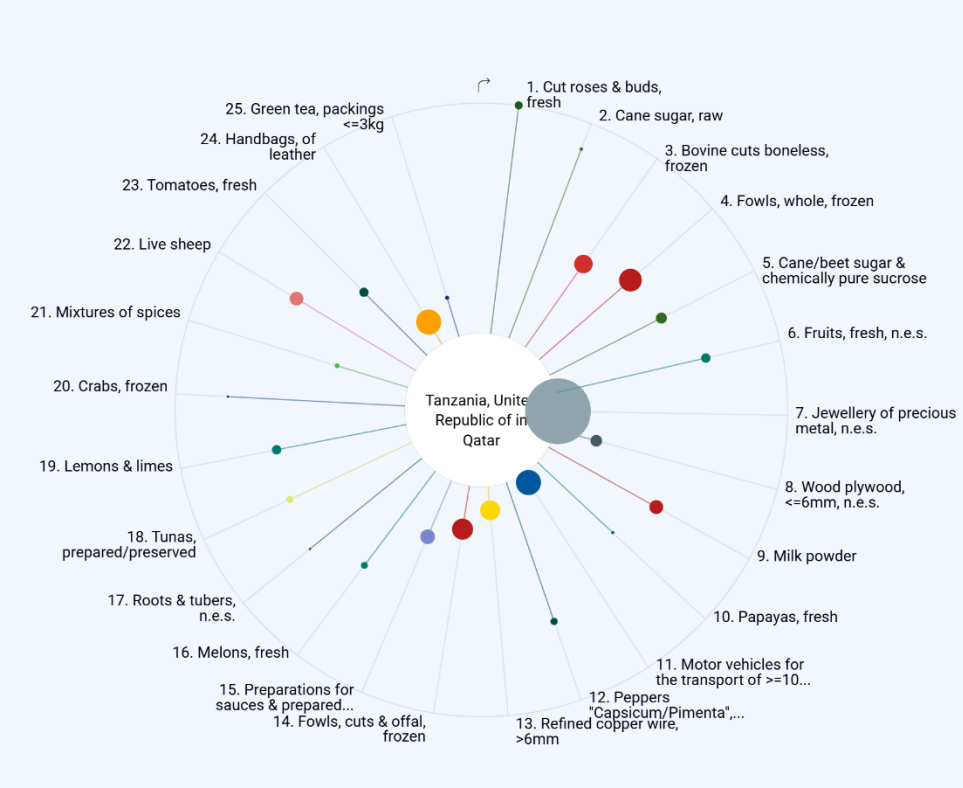
There is underutilized export potential of Tanzanian products to the Qatar market which include semi-milled or wholly rice, legumes, chickpeas, coffee, avocado, coniferous wood, sheep carcaesses, and frozen as shown in graph below.

Tab. 3 Underutilized Export Potential in Qatar (Value in USD Million)

S/N	Product	Export potential	Actual potential	Untapped potential
1.	Semi-milled or wholly milled rice	2.7	13	2.7
2.	Legumes, dried & shelled	2.2	205	2
3.	Chickpeas, dried & shelled	1.2	15	1.2
4.	Avocados	962	7.6	955
5.	Coffee, not roasted, not decaffeinated	602	16	585
6.	Coniferous wood, sawn/chipped lengthwise, >6 mm	391	19	371
7.	Sheep carcasess, frozen	365	115	250

Source - ITC 2025

Likewise, there is potential for Tanzania to diversify export products such as; Cut roses, bovine cuts boneless, wood plywood, fruits fresh, fowls, wholly, frozen, papayas fresh, green tea, parking, lemons and limes.



Tanzania, United Republic of's diversification products for export to Qatar

Legend

1,2,3 Product diversification rank

Demand

Supply

- Live plants, flowers, foliage
- Sugar
- Fruits
- Meat (except poultry)
- Meat (poultry)
- Vegetables
- Jewellery & precious metal articles
- Wood
- Dairy products
- Motor vehicles & parts
- Metals (except ferrous & precious)
- Food products n.e.s. (processed or preserved)
- Fish products (processed)
- Fish & shellfish
- Spices
- Live animals (except poultry)
- Skins, leather & products thereof
- Tea & mate

ITC Export Potential Map
exportpotential.intracen.org