



Trade between Tanzania and Israel

1. Existing Trade between Tanzania and Israel

For the past few years (2017 -2021), trade between Tanzania and Israel is in favor of Tanzania. Tanzania export goods with average of US \$ 1.030 million per year and import goods worth US \$1.028 million per year from Israel. Main export includes oil seeds, wadding, felt, vegetable textile fibers, paper yarn, fruits and nuts plastic and circuits fruits, fish and crustaceans. While main imports from Israel includes electrical machinery, boiler, optical, essential oils articles of iron of plastic steel, iron, fertilizers, and pharmaceutical product.

Tab.1 Trade between Tanzania and Israel (Value in USD thousand)

Year	2017	2018	2019	2020	2021
Exports	1,419	1,215	135	1,075	1,307
Imports	1,363	1,025	984	1,253	516
Trade Balance	56	190	-849	-178	791

Source: TRA and computed by Tan Trade

2. Major exported products in 2021

S/NO	Products	Value in 2021, USD thousand	% Annual growth in value between 2017-2021	% Share in exports	Equivalent ad valorem tariff faced by Tanzania
1	Fish	6,572	-10	4	11
2	Coffee	3,216	5	2	0
3	Precious stones	2,330	57	0	2
4	Oil seeds	501		0	1
5	Ropes, and cables	201	-10	1	4
6	Vegetables	87	-18	0	0
7	Fruits	60		0	24
8	Plastics	21		0	3

Source: ITC and computed by Tan Trade

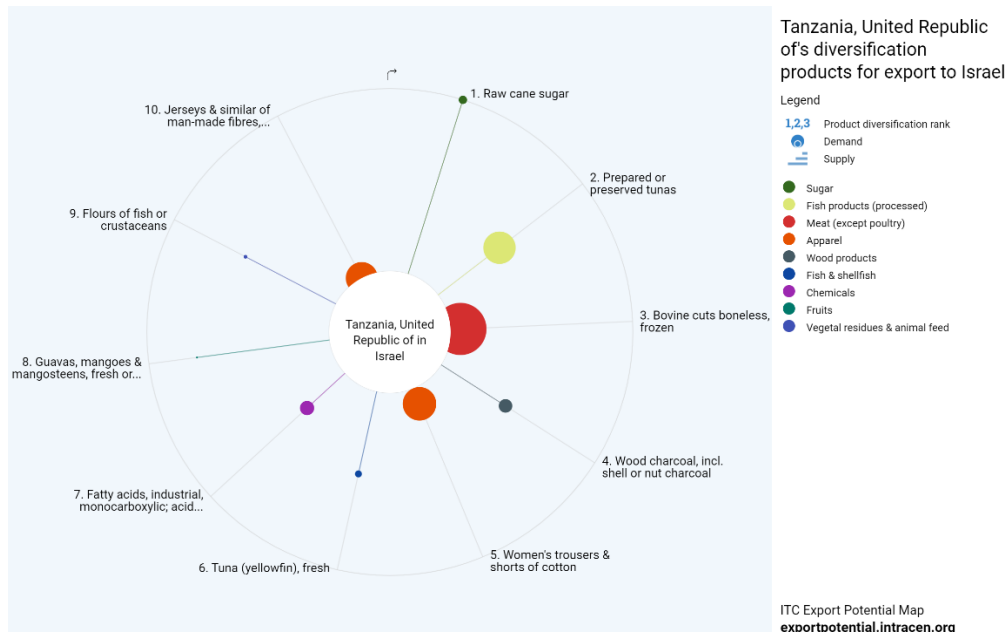
3. Underutilized Exports Potential in the Israel

There is underutilized export potential of Tanzanian products to the Israel market. This gives an opportunity for Tanzania to increase exports of existing products such as sesamum seeds, fish fillet, chickpeas, maize, chick peas, maize, livebonie animal, vegetable seeds, sacks and bags of polyethylene, coffee, semi milled as shown in graph below.

No.	Product	Value in US \$ thousand		
		Export Potential	Actual Potential	Untapped Potential
1	Sesamum seed	600	191	5,800
2	Fish fillet	1,300	6,300	N/A
3	Chick peas	900	0	900
4	Maize	479	0	479
5	Live bonie animals	443	0	443
6	Vegetable seeds	370	0	370
7	Polyethylene	386	0	386
8	Coffee	1,200	2,100	0
9	Semi milled	364	0	364

Source: ITC and computed by TanTrade

Likewise, there is potential for Tanzania to diversify exports of raw cane, prepared or preserved tunas, bovine cuts boneless frozen, wood charcoal includes shell or nut charcoal , women trousers and shorts of cotton ,tuna fresh, fatty acids, industrial , monocarboxylic acid ,fruits , fish, and fibers as shown below



4. Key Recommendations

In order to increase market share of Tanzania products to Israel market, the following are key recommendations:

- i. Organise special campaign to promote Tanzania product with high potential in Israel.
- ii. Capacitate Tanzania Embassy in Israel with samples and specification of products with high demand potential in order to promote exports to Israel
- iii. Promote joint venture with Tanzania companies in order to improve the capacities of the industries:
 - a. seeds process industries
 - b. Fruits process Industries
 - c. fish process industries
- iv. Encourage collaborate with Israel to promote existing priority areas of such cooperation will include
 - i. Exchange relevant information on genuine and potential buyers.
 - ii. Organize trade events such trade fair, mission and business to business meeting which aim to strengthen trade relation between Tanzania and Israel.
 - iii. Promote to foster technological transfer between Israel and Tanzania for industries, agricultural, health, education and ICT.
- v. Encourage Israel companies to participate in the coming 47th Dar es Salaam International Trade Fair which is the largest event in East Africa attract more than 500 foreign companies annually to show case their advance technology machineries for producing leather, beverage and textile product.