



Trade between Tanzania and Egypt

1. Existing Trade between Tanzania and Egypt

Trade between Tanzania and Egypt is in favor of Egypt for the past five years (2017 to 2021) whereas exports value from Tanzania to Egypt has increased from average of 2 million USD in 2017 to 64 million USD in 2021. Main exports are black tea, cashew nuts, coffee, Frozen fillets of Nile perch, clove, tobacco, and spices. While major imports from Egypt include article of iron and steel, sugar and sugar confectionery, plastics, electrical machinery, building materials, pharmaceutical products and furniture.

Tab.1 Trade between Tanzania and Egypt (USD million)

	2017	2018	2019	2020	2021
Exports	2	5	7	3	4
Imports	28	42	30	35	48
Trade Between	-26	-38	-23	-32	-44

Source – TRA & ITC

2. Tanzania Main Exports to Egypt

HS Code	Product	Value (USD thousand)	Share in Tanzania exports %	Equivalent ad valorem tariff faced by Tanzania	Quantity (tons)
'090240	Black fermented tea	624	2	2	356
'080132	Fresh or dried cashew nuts, shelled	507	12	20	134
'530500	"Coconut, abaca Manila hemp or Musa textilis Nee"", ramie, agave and other vegetable textile ...	418	4	0	312
'090111	Coffee	391	0	0	239
'560729	Twine, cordage, ropes and cables, of sisal or other textile fibres of the genus Agave	271	1	5	153

'030463	Frozen fillets of Nile perch	150	0	0	18
'090720	Cloves	142	47	2	20
'320120	Wattle extract	141	4	2	115
'530310	Jute and other textile bast fibres, raw or retted	127	1	0	127
'090411	Pepper of the genus Piper,	96	31	2	20
'120230	Groundnut seed	78	5	5	112
'080112	"Fresh coconuts in the inner shell ""endocarp""	73	15	10	13
'240120	Tobacco	70	0	3	20
'091099	Spices	53	9	2	5
'080131	Fresh or dried cashew nuts, in shell	49	0	20	14

Source - ITC Data 2021

3. Underutilized Exports Potential in the Egypt

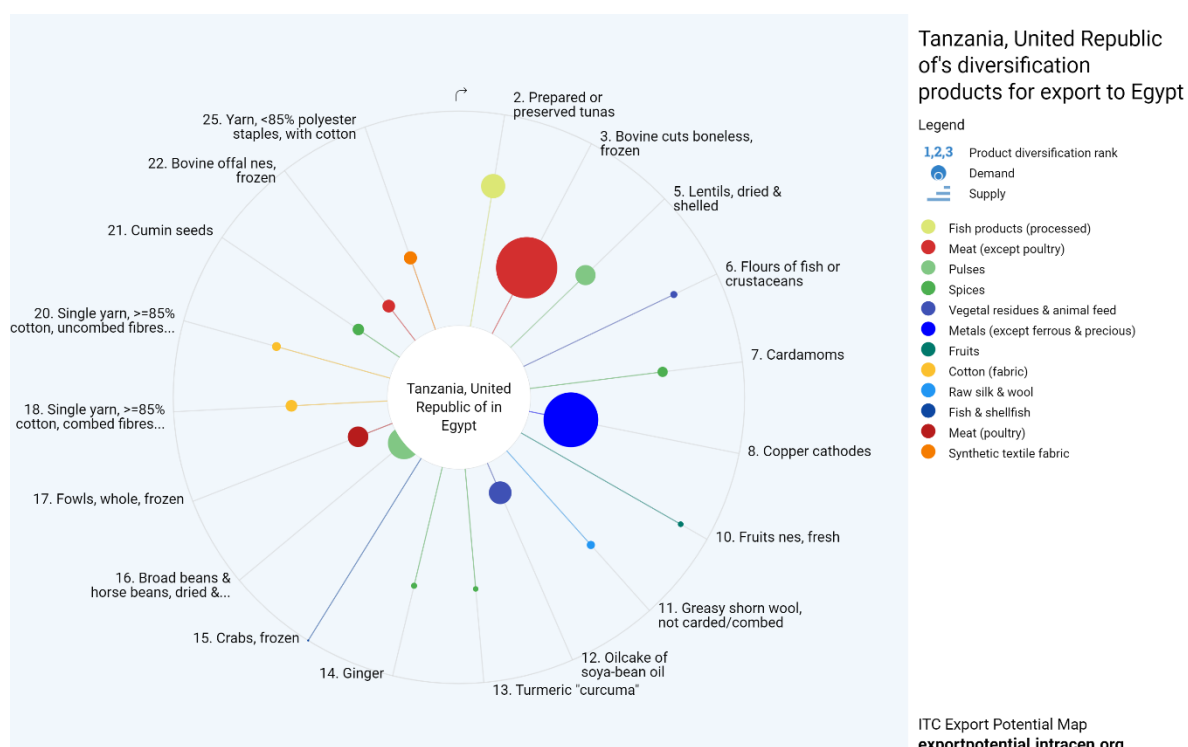
There is underutilized export potential of Tanzanian products to the Egyptian market. This gives an opportunity for Tanzania to increase exports of existing products such as coffee, clove, groundnuts and wood (as shown in table below)

Tab. Underutilized Export Potential in Comoro (Value in USD thousand)

S/N	Product	Export potential	Actual potential	Untapped potential
1.	Black tea	872	1.4m	n/l
2.	Coffee	353	26	327
3.	Clove	75	71	4.5
4.	Groundnuts	3.3	933	4.3
5.	Wood	23	667	23
6.	Coconut, Abaca Manilla hemp	61	387	n/l
7.	Cordage & cables of Agave	23	82	n/l
8.	Fish Fillets	39	65	n/l

Source - ITC Data 2021

Likewise, there is potential for Tanzania to diversify export products such as fish products, meat, pulses, spices, metal, fruits, cotton and textile.



4. Key Recommendations to Strengthen trade between Tanzania and Egypt

In order to increase market, share of Tanzania products in the Egyptian market, the following are key recommendations:

- 1) Encourage to sign a Memorandum of Understanding (MOU) that intends to collaborate with Tanzania Trade Development Authority and the Egypt Trade organization. Priority areas of such cooperation will include
 - i. Conduct trade events such trade fair, mission and business to business meeting which aim to strengthen trade relation between Tanzania and Egypt.
 - ii. Exchange relevant information and data on matters of common interest and collaborate in the collection, analysis and dissemination of such information and data.
- 2) Other major policy needs to be initiated include the signing up of Memoranda of understanding (MOUS) for setting up a joint working group to promote investment and trading Industries produces such as sesame, pulse, cashew nut, coffee, spices and marine products.
- 3) Attract cooperation in the fields of technology for processing gold and other minerals, deep fishing as well as commercializing agricultural products such as pulses, tea, coffee, cashew nuts, sesame.