



Trade between Tanzania and Kenya

1. Existing Trade between Tanzania and Kenya

Trade between Tanzania and Kenya is in favor of Kenya for the past nine months (June, 2021 to February, 2022). Tanzania imports from Kenya average of **33.35 Million USD** per month and main imports are pharmaceutical products, soap, sugar and sugar confectionery, salt, cement, mineral fuels, mineral oils, mineral waxes, plastics, animal or vegetable fats and oils, animal or vegetable waxes, boilers, machinery and mechanical appliances, dairy produce, bird's eggs, natural honey, and rubber.

Likewise Tanzania exports average of **21.11 Million USD** per month and the main exports are Oilcake, Sugarcane, Maize, Ginger, saffron, turmeric (curcuma), thyme, bay leaves, curry: Other spices, black tea, Mosquito net, Fertilizer, Distilled Spirits (Konyagi), Maize (corn), Bread, pastry, cakes, biscuits and other bakers' wares.

Tab.1 Trade Between Tanzania and Kenya (USD million)

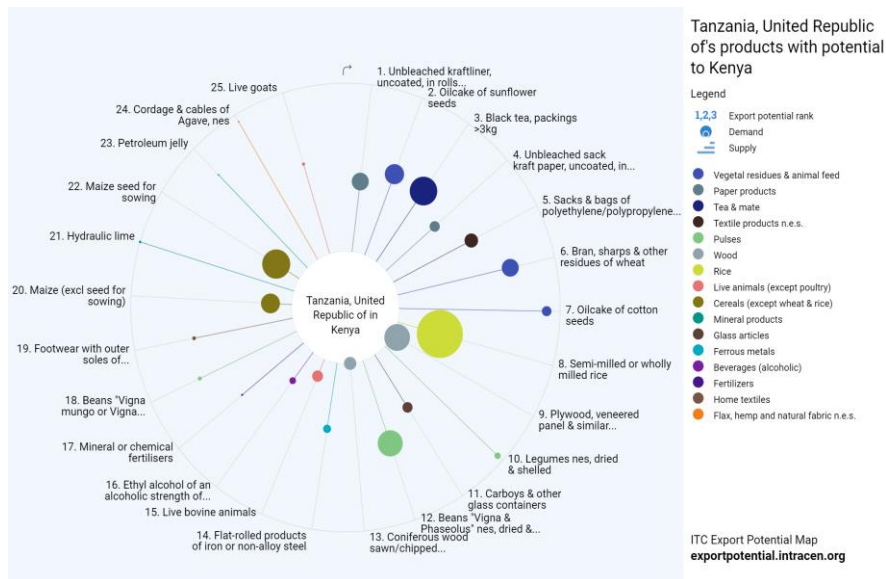
YEAR	EXPORT	IMPORTS
June, 2021	13.08	28.91
July, 2021	24.03	28.39
August, 2021	34.66	33.11
September, 2021	19.91	33.04
October, 2021	19.32	35.74
November, 2021	16.04	36.96
December, 2021	11.51	34.98
January, 2022	21.84	33.14
February, 2022	29.57	35.85

Source – TRA 2020

2. Underutilized Exports Potential in the Kenya

There is underutilized export potential of Tanzanian products to the Kenya market. This gives an opportunity for Tanzania to increase exports of existing products such as beverages, building materials, live animals, vegetables, tubers, black Tea, and fertilizers, pulses,.

Likewise, there is potential for Tanzania to diversify export products such as vegetable oil, fruits, vegetable (tomatoes) roots and tubers (sweet potatoes), meat, metal, spices (ginger, cumin seeds, garlic), pulses (lentils) and wood.



Source - ITC Data 2022

3. Key Recommendations to Strengthen trade between Tanzania and Kenya

- i. Promote investment in the value chain development of the products with potential in Kenya e.g. sacks and bags, beauty products wood, T-shirts and vests
- ii. Organise special campaign to promote Tanzania building materials, vegetable, roots and tubers, oil seeds, spices and other related products in Kenya considering that there is high consumption of above products.
- iii. Capacitate Tanzania Embassy in Kenya with samples and specification of products with high demand potential in order to promote them in order to increase market share in Kenya.
- iv. Promote joint venture with Tanzania companies in order to improve the capacities of the industries:
 - a. Fruits, Spice and Legumes process industries
 - b. Textile and Garments industries (Men's trousers, Tshirts and vests)
 - c. Oil seeds Industries (sesame, sunflower and palm oils)
 - d. Cashew nut process industries
 - e. Vegetable process industries (canned, fresh beans)
 - f. Hides and skins process industries
 - g. Textiles and Garments industries (Men's trousers

