



TRADE BETWEEN TANZANIA AND DRC

1. Existing Trade between Tanzania and DRC

Existing Trade between Tanzania and DRC is in favor of Tanzania for the past five years (2017 - 2021). Tanzania exports have goods worth USD 154.2 million per year and imports worth USD 2.592 million. Main exports are building material (cement, iron and steel), tobacco, beverage, fertilizers, glass and glassware, soap and cereals and main imports are oil seeds & oleaginous fruits, wood, cotton, printed books and pharmaceutical products.

Tab.1 Trade between Tanzania and DRC (USD thousand)

	2017	2018	2019	2020	2021
Exports	114,323	144,926	162,642	142,241	207,235
Imports	967	559	1,292	2,133	2,592
Trade Balance	113,356	144,367	161,350	140,108	204,643

Source – TRA as per August, 2022

2. Export and Import Trend in 2022 (January to June)

	Exports		Imports	
	Quantity tons	Value in USD million	Quantity tons	Value in USD million
January	31,728.36	13.27	53.585	0.165952
February	29,411.70	18.75	53.585	0.187202
March	35,946.93	22.10	43.216	0.248699
April	36,216.15	17.22	144.96	0.173597
May	44,308.96	25.81	124.09	0.132328
June	38,965.87	27.06	166.35	4.603845

Source – TRA as per August, 2022

3. Tanzania Main Exports to DRC (Value thousand) in 2021

No.	Products	Value	Annual growth in value between 2017-2021, %, p.a.	Share in Tanzania exports %	Equivalent ad valorem tariff faced by Tanzania
1	Salt; sulphur; earths and stone; plastering materials, lime and cement	45,308	23	40	6
2	Tobacco and manufactured tobacco substitutes	22,057	1	14	8
3	Beverages, spirits and vinegar	18,478	46	33	19
4	Flour and starches	16,017	40	70	8
5	Iron and steel	15,212	15	25	11
6	Fertilizers	11,734	-3	18	5
7	Glass and glassware	8,019	5	18	14
8	Soap, organic surface-active agents, washing preparations, lubricating preparations	7,384	-15	19	19
9	Mineral fuels, mineral oils and products of their distillation; bituminous substances	7,073	-4	10	7
10	Prepared feathers and down and articles made of feathers or of down; artificial flowers	6,277	174	46	18
11	Other made-up textile articles; sets; worn clothing and worn textile articles; rags	6,270	26	10	15
12	Wood and articles of wood; wood charcoal	5,045	101	5	20
13	Plastics and articles thereof	4,376	-8	7	9
14	Articles of iron or steel	3,234	18	11	11
15	Rubber and articles thereof	2,949	52	70	13
16	Cereals	2,898	31	1	5

Source - ITC Data 2021

4. Underutilized Exports Potential in the DRC

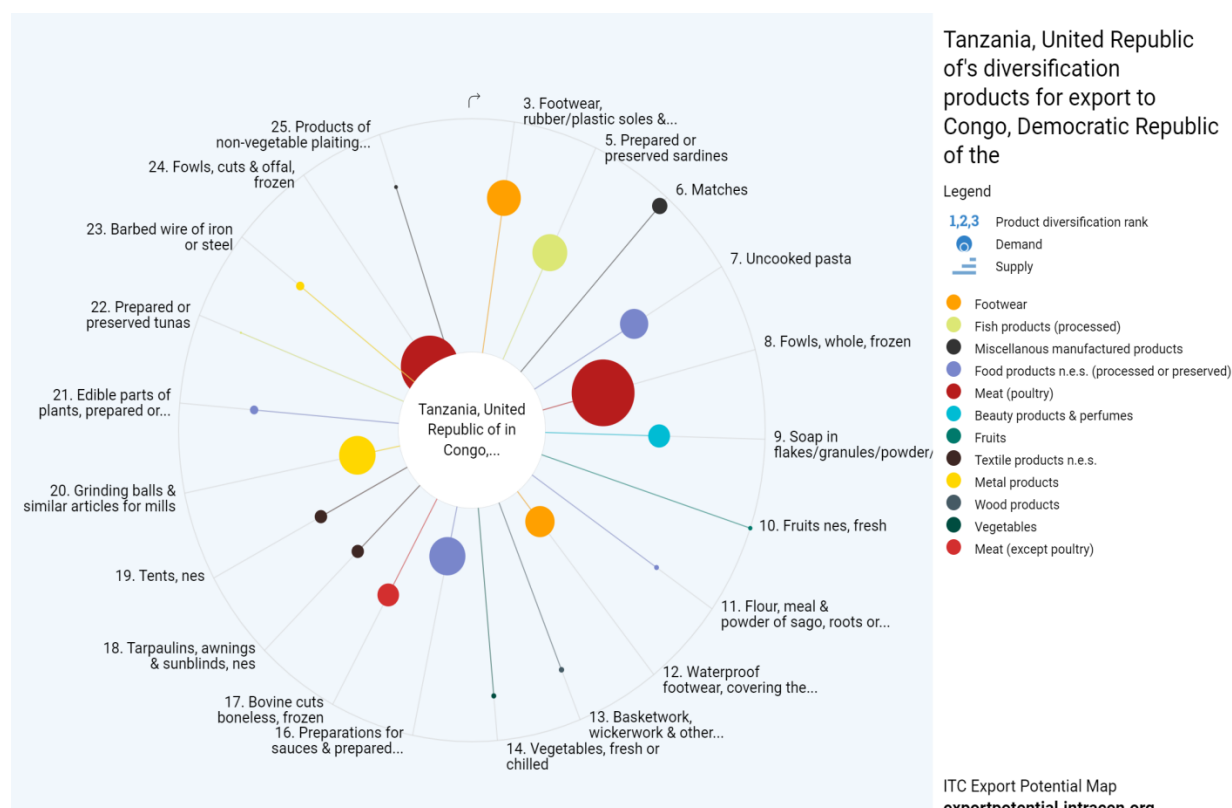
There is underutilized export potential of Tanzanian products to the DRC market. This gives an opportunity for Tanzania to increase exports of existing products such as building materials, rice, fish, footwear, ceramic, sack and bags of polyethylene for packing (as shown in table below)

Tab. 3 Underutilized Export Potential in DRC (Value in USD thousand)

S/N	Product	Export potential	Actual potential	Untapped potential
1.	Quick line	18,000	13,000	5,100
2.	Rice	7,500	324	7,200
3.	Flat rolled products of irons	4,100	3,600	454
4.	Fish	4,000	447	3,500
5.	Footwear	3,600	986	2,600
6.	Ceramic	2,100	30	2,100
7.	Sacks of bags of polyethylene for packing	1,700	98	1,600
8.	Exercise books	1,300	188k	1,100
9.	Maize flour	1,200	1,400	
10.	Hydraulic lime	1,100	2,400	
11.	Maize	167	394	

Source - ITC Data 2021

Likewise, there is potential for Tanzania to diversify export products such as Fish products (processed) marches, uncooked pasta, fruits, textiles, vegetable, meat, metal and wood products.



5. Key Recommendations to Strengthen trade between Tanzania and DRC

- i. Speed up the process of signing a bilateral agreement between Tanzania and DRC to reduce tariff rates for exporting in DRC.

- ii. Facilitates simplification direct transportation means between Tanzania and DRC by both air and marine transport.
- iii. Organise special campaign to promote Tanzania rice, building materials (cement, iron and steel, ceramic), footwear, vegetable, fertilizer and other related products in DRC considering that there is high consumption of above products.
- iv. Capacitate Tanzania Embassy in DRC with samples and specification of products with high demand potential in order to promote them in order to increase market share in DRC.
- v. Promote joint venture with Tanzania companies in order to increase exports of the industries products.