TRADE BETWEEN TANZANIA AND INDIA

1. Existing Trade between Tanzania and India

Trade between Tanzania and India is in favor of India for the past five years (2021 - 2025) whereas exports value from Tanzania to India has an **average of 1,263.4 million USD** with the significance performance in 2024 where by export increased to **1,637 million USD** though there was decline in 2025 to **938 million USD.** Main exports are gold, cashew nuts, pulses peas, chickpeas, cotton, wood, clove and coal. While major imports from India including petroleum, vehicles and motors cycles, pharmaceutical products, iron and steel, electrical machinery, equipment and parts, sugar confectionery and plastic products as shown in table below.

Tab.1 Trade between Tanzania and India (Value in USD million

	2021	**2022**	**2023**	**2024**	**2025**
Exports	1,009	1,179	1,554	1,637	938
Imports	1,210	1,961	1,949	2,131	2,057
Trade Balance	-201	-782	-395	-494	-1,119

Source: **Computed by TanTrade**

2. *M*ajor exported products to India in 2022 – 2025 (million USD)

HS Code	Product	**2022**	**2023**	**2024**	**2025**
710812	Gold	843	988	437	233
071360	Fresh or dried cashew nuts	100	128	252	202
080131	Dried, shelled pigeon peas	50	139	233	159
520100	Cotton	19	11	13	38
071320	Dried, shelled chickpeas	32	74	63	94

'080440	Fresh or dried avocados			13	31
270119	Coal	17	10	40	45
440729	Tropical wood, sawn	13	11	10	95
071339	Dried, shelled beans	9	9	4	0
090710	Clove	6	9	7	6

Source: Computed by TanTrade

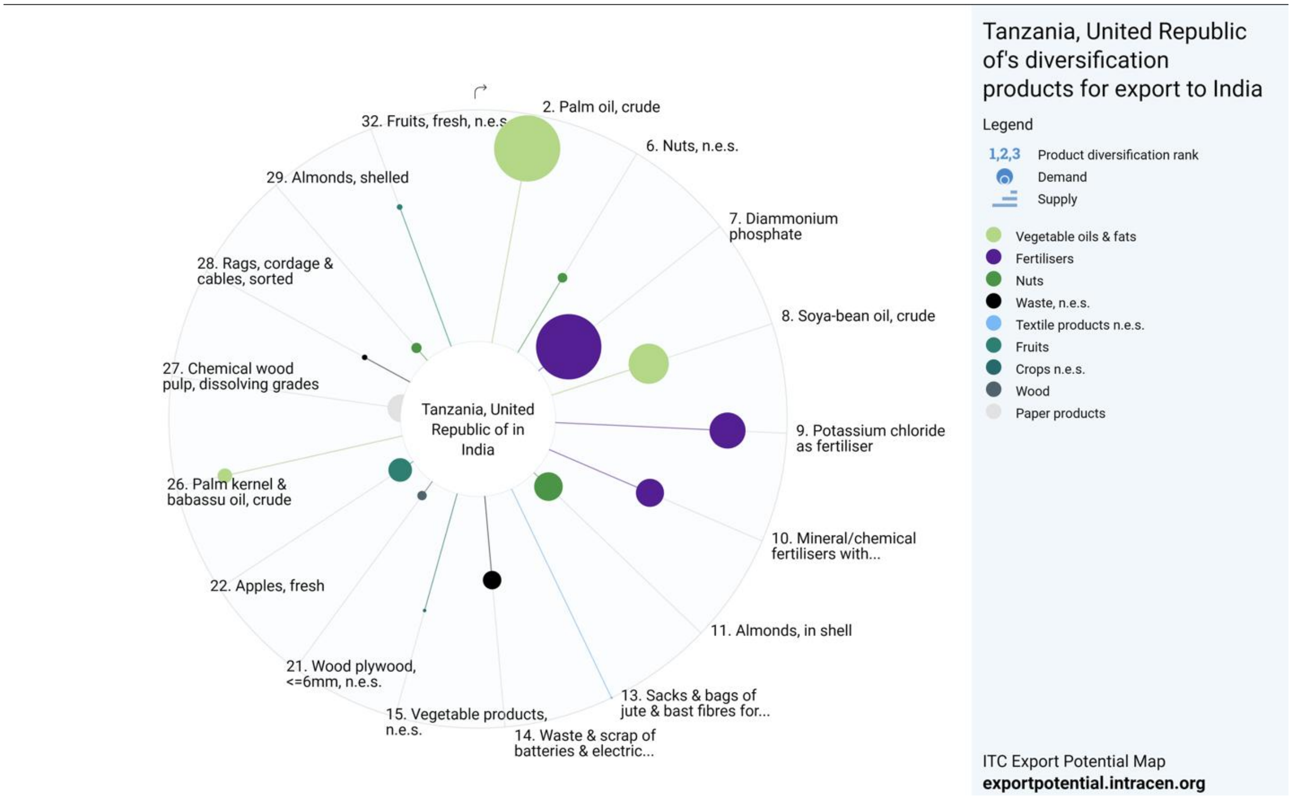
3. Underutilized Exports Potential in the India

There is underutilized export potential of Tanzanian products to the India market wealth US Dollar 1.6 billion. This gives an opportunity for Tanzania to increase exports of existing products such as gold, cashew nuts, legumes, cloves, sesame seeds, beans, coffee, peas as shown in table below.

Underutilized Exports Potential Value in million USD				
No.	**Product**	**Export Potential**	**Actual Potential**	**Untapped Potential**
1.	Gold	1,500	601	852
2.	Cashew nuts, in shell	462	191	272
3.	Legumes dried & shelled	416	171	245
4.	Clove	30	9.8	21
5.	Beans	15	6.1	8.6
6.	Coffee	5.9	4.2	1.7
7	Sesame Seeds	34	1.7	32
8	Peas	5.1	0.189	4.9

Source: Computed by TanTrade

Likewise, there is potential for Tanzania to diversify exports of vegetable oils, nuts, textile products, fruits, crops, and paper products as shown in the graph below.



4. Key Recommendations

In order to increase market, share of Tanzania products to India, the following are key recommendations:

1) To promote cooperation on invest of industries produce products with high demand India which include:
   i. Oil seeds Industries (sesame, sunflower and palm oils)
   ii. Cashew nut process industries
   iii. Spice
   iv. Fruits and vegetable process industries (canned, fresh beans)
   v. Fertilizer industries
2) Encourage collaborate with India to promote existing priority areas of such cooperation will include

i. Conduct trade events such trade fair, mission and business to business meeting which aim to strengthen trade relation between Tanzania and India.
ii. Collaborate on exchange relevant information on genuine and potential buyers.
iii. Collaboration to foster technological transfer between Indian and Tanzanian to promote industrialization, agricultural, health, education and ICT.
iv. Encourage joint venture between Indian and Tanzanian companies in commercialization of agricultural produce which have high demand in India such as cashew nuts, sesame seeds, pulse, spices.

3) Encourage Indian companies to participate in the coming 50th Dar es Salaam International Trade Fair which is the largest event in East Africa attract more than 500 foreign companies annually to show case their advance technology machineries for producing food and textile.